

OPEN LINE PRESENTATION

Presenter,

Welcome to:

Leadership for Today's Environment

Presented by
Lighthouse Consulting Services, LLC



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

CALL US

1-310-453-6556

FOLLOW US



**IN-DEPTH WORK STYLE
PERSONALITY TESTING**

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

**PERFORMANCE
MANAGEMENT CONSULTING**


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

**LIGHTHOUSE CONSULTING
SERVICES, LLC**

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼

OPEN LINE PRESENTATION

Future Environment

- Aggressive global competition
- New rules
- Light-speed changes



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

CALL US

1-310-453-6556

FOLLOW US



IN-DEPTH WORK STYLE PERSONALITY TESTING

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

PERFORMANCE MANAGEMENT CONSULTING


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

LIGHTHOUSE CONSULTING SERVICES, LLC

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼

OPEN LINE PRESENTATION

Know Yourself

- Know your strengths & weaknesses
- Your team's strengths & weakness
- Your business strengths & weakness

2



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

CALL US

1-310-453-6556

FOLLOW US



IN-DEPTH WORK STYLE PERSONALITY TESTING

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

PERFORMANCE MANAGEMENT CONSULTING


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

LIGHTHOUSE CONSULTING SERVICES, LLC

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼

OPEN LINE PRESENTATION

Know When You Know

- Reflect & question
- Collaborate
- Know the right course



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

3

CALL US

1-310-453-6556

FOLLOW US



IN-DEPTH WORK STYLE PERSONALITY TESTING

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

PERFORMANCE MANAGEMENT CONSULTING


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

LIGHTHOUSE CONSULTING SERVICES, LLC

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼

OPEN LINE PRESENTATION

Paint Compelling Pictures

- People don't walk into dark rooms
- Light the future with your vision
- Translate to each level



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

4

CALL US

1-310-453-6556

FOLLOW US



IN-DEPTH WORK STYLE PERSONALITY TESTING

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

PERFORMANCE MANAGEMENT CONSULTING


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

LIGHTHOUSE CONSULTING SERVICES, LLC

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼

OPEN LINE PRESENTATION

Build Commitment

- Creatures of habit
- Hide in comfort zones
- Draw them out



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

5

CALL US

1-310-453-6556

FOLLOW US



IN-DEPTH WORK STYLE PERSONALITY TESTING

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

PERFORMANCE MANAGEMENT CONSULTING


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

LIGHTHOUSE CONSULTING SERVICES, LLC

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼

OPEN LINE PRESENTATION

Respond To Present

- Change is a constant
- Keep you eye on emergence
- Respond vs. react



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

6

CALL US

1-310-453-6556

FOLLOW US



IN-DEPTH WORK STYLE PERSONALITY TESTING

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

PERFORMANCE MANAGEMENT CONSULTING


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

LIGHTHOUSE CONSULTING SERVICES, LLC

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼

OPEN LINE PRESENTATION

Inner Stillness

- Be the stillness in the storm
- Eliminate cultural chatter
- Act with certainty



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

7

CALL US

1-310-453-6556

FOLLOW US



IN-DEPTH WORK STYLE PERSONALITY TESTING

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

PERFORMANCE MANAGEMENT CONSULTING


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

LIGHTHOUSE CONSULTING SERVICES, LLC

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼

OPEN LINE PRESENTATION

**Thank you for attending
Leadership for Today's Environment**

[Click Here](#) to contact our Featured Guest directly.

Click on [this link](#) to sign up for our upcoming Open Line:
Strategic Planning for the Rest of Us.

Presented by
Lighthouse Consulting Services, LLC



Featured Guest:

Paul David Walker
CEO, Genius Stone
Partners
562-233-7861

Pauldavidwalker@geniusstone.com
<http://www.geniusstone.com>



Host:

Dana Borowka, MA
CEO, Lighthouse
Consulting Services, LLC
Author of *Cracking The
Personality Code*

(310) 453-6556, ext. 403
dana@lighthouseconsulting.com

CALL US

1-310-453-6556

FOLLOW US



IN-DEPTH WORK STYLE PERSONALITY TESTING

Personality Testing
Work Style Personality Testing
Work Style Assessments
In-depth Work Style Personality
Testing

PERFORMANCE MANAGEMENT CONSULTING


Performance Management
360 Surveys
Company Culture Surveys
Employee Engagement
Executive On-Boarding
Leadership Training

Interpersonal Coaching
Career Guidance
Sales Training
Customer Service Training
Operational Productivity
Global Business Expansion

LIGHTHOUSE CONSULTING SERVICES, LLC

3130 Wilshire Blvd. Suite 550
Santa Monica, CA 90403

T 310.453.6556
F 310.828.6987

 Select Language | ▼